

PRECIOUS TAU

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PROFESSIONAL SUMMARY

Motivated and technically grounded Junior Pre-Sales Consultant with hands-on experience in enterprise systems, mainframe environments, and client-facing technical support. Former Mainframe Intern with exposure to IBM z/OS concepts, system operations, and enterprise IT workflows. Strong at translating technical solutions into business value, supporting sales cycles with demos, documentation, and stakeholder engagement. Passionate about infrastructure, cybersecurity, and large-scale systems.

EXPERIENCE

Junior pre-sales consultant

New Island Technologies HQ | Midrand

Jun 2025 – Current

- Support the sales cycle by translating customer business needs into technical solutions.
- Assist with solution design, product demonstrations, and technical presentations.
- Collaborate with sales, engineering, and delivery teams to develop proposals and proof-of-concepts.
- Provide technical clarification to clients during pre-sales engagements.
- Contribute to RFP responses, solution documentation, and architecture overviews.
- Build foundational knowledge of enterprise infrastructure, security, and managed services offerings.

IZOT mainframe intern

New Island Technologies | Centurion

Jan 2025 – Jun 2025

- Gained hands-on exposure to IBM Mainframe (z/OS) environments and enterprise computing concepts.
- Worked with batch processing, job control concepts, and system monitoring fundamentals.
- Assisted with basic system operations, documentation, and troubleshooting tasks.

- Learned core mainframe concepts including JCL, datasets, job logs, and access controls.
- Supported team members with operational tasks and internal knowledge sharing.
- Developed strong discipline in structured systems, security awareness, and operational reliability.

EDUCATION

Diploma Information Technology (Communication networks and cybersecurity)

Tshwane university of technology | Soshanguve south campus

Mar 2021 – Aug 2025

- Specialised in Communication Networks and Cybersecurity.
- Gained theoretical and practical knowledge in network management, system security, and IT troubleshooting.
- Developed foundational skills in enterprise IT support, system administration, and cybersecurity principles.
- Prepared for entry-level roles in IT support, systems administration, and cybersecurity.

TECHNICAL SKILLS

Systems & Platforms:

- IBM Mainframe (z/OS – foundational)
- Windows Operating Systems
- Linux fundamentals

Infrastructure & Networking:

- Basic networking concepts (LAN/WAN, TCP/IP, DNS)
- System monitoring and operational support

Pre-Sales & Consulting:

- Technical solution mapping
- Client presentations & demos
- Requirements gathering
- Documentation & proposals

Programming & Tools:

- Java (foundational)
- Python (basic)
- Git (basic version control)

Security Awareness:

- Access management fundamentals
- Enterprise system security concepts

CERTIFICATIONS

- CompTIA Security+ (SY0-701) - expected completion: TBC
- Coursera: Google cybersecurity certificate
- AWS Academy: Cloud Foundations
- Cisco: Linux Unhatched
- FNB Academy: Full Stack Development Certificate
- BMC: AMI DEVX code pipeline